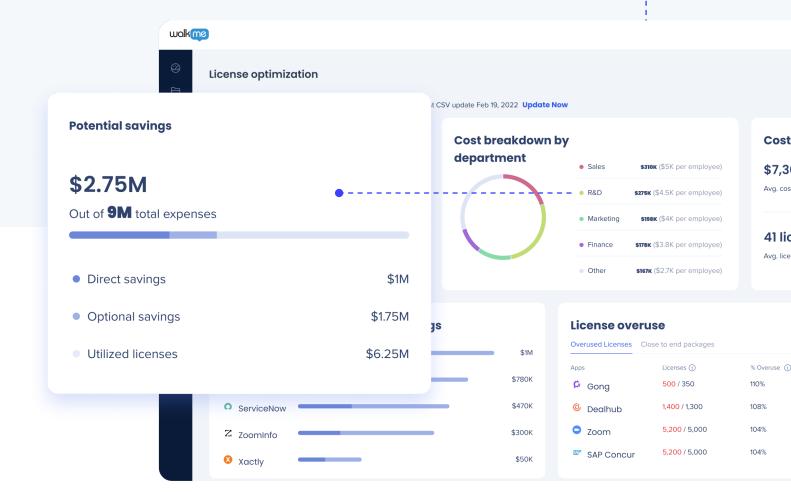


# WalkMe Discovery.

The visibility you've been waiting for.
The platform to do something about it.

With WalkMe Discovery, you get full visibility into the real inefficiencies in your software stack. Take immediate action to consolidate redundant tools, control license costs, or improve ROI using the leading platform purpose-built to drive software adoption.



The average company with over 10K employees wastes

\$16M per year on software that isn't used.

Source: State of Digital Adoption Report, 2022-2023. WalkMe. 09/22.

### Software budgets are under pressure like never before.

Excessive software spending has resulted in enterprise tech sprawl. Large enterprises are unaware of a staggering 51% of the applications deployed in their companies.

This complex and often unmanageable environment has led to overlapping functionalities and an inefficient use of resources. And without a comprehensive view of your software at every level within your enterprise, you'll never be able to optimize effectively.

Rationalize your software portfolio with WalkMe Discovery



Increase software spend efficiency



Control licensing costs



Detect shadow or rogue IT



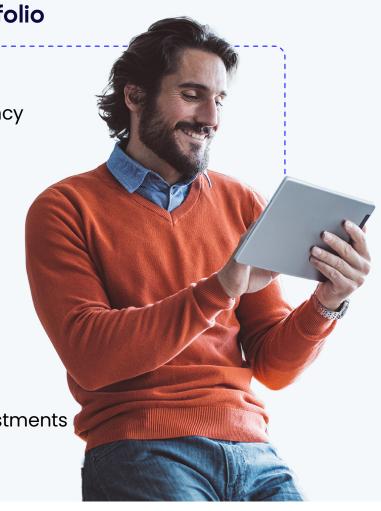
Consolidate duplicate tools



Pinpoint adoption opportunities

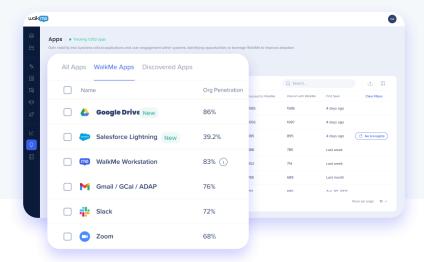


Prove the value of software investments



# See exactly what software you have, what's being used and what's not, and by who.

WalkMe Discovery provides visibility into your entire enterprise tech stack, allowing you to compare digital investments to actual usage and adoption trends.

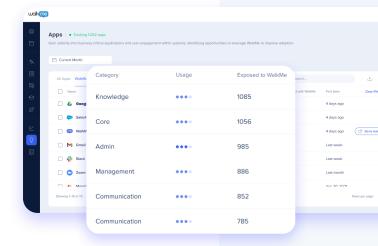


#### **Automatic app discovery:**

Surface and view all your organization's web-based applications in a single dashboard. Plus, uncover shadow IT that puts your organization at risk.

# **Application usage analytics:**

Translate software interactions into user and engagement patterns, including usage frequency, time spent in app, and adoption rates at the application, department, and user level.



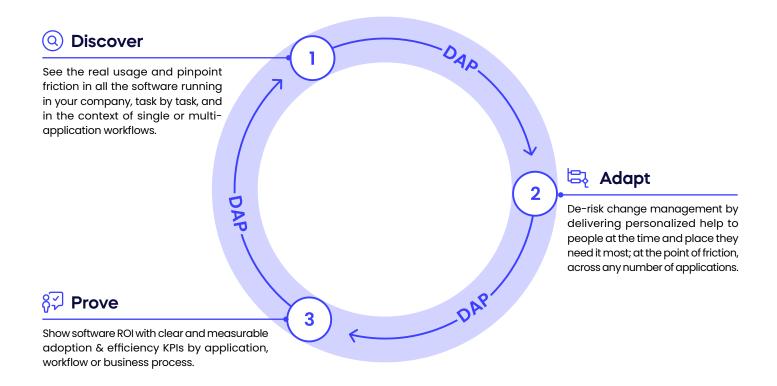
#### Apps with the most potential savings \$1M SF Lightning Outreach \$780K \$470K ServiceNow Z ZoomInfo \$300K Xactly

## License optimization:

Uncover opportunities to eliminate wasted software spend by redistributing or reducing licenses.

# Visibility is only the beginning

Optimization isn't just about only paying for what you need. It's about making sure you're getting what you paid for. Drive software adoption and get more value out of the software you have with WalkMe's Digital Adoption Platform.



## WalkMe Discovery is free for a limited time.

Click here to learn more about what WalkMe can do for your organization and to request a product demo.

Get the details

WalkMe Discovery



#### **About WalkMe**

WalkMe's Digital Adoption Platform (DAP) sits on top of your tech stack, giving you visibility into software usage at every level. With WalkMe, create people-first, frictionless experiences across apps and workflows, improving software adoption, saving money, reducing risk, boosting productivity, and enhancing employee engagement. Manage constant change better. Adapt to new processes, software, and shifting business priorities with ease. Onboard people faster. And prove the value of your software investments while maximizing ROI.

For more information, please visit our website at: www.walkme.com

#### WalkMe is successfully deployed at:











